



**Hewlett Packard
Enterprise**

Change Order to Agreement for HPE GreenLake Services

Prepared by: Chuck Fazzino
On behalf of: Hewlett Packard Enterprise Company
Purchaser: County of Washoe
Opportunity ID: OPE-0020119589
Master Agreement ID: OPE-0015544864
Issue Date: 8/27/2025



HPE GreenLake Change Order

This Change Order is governed by the Agreement for HPE GreenLake Services, Master Agreement ID: OPE-0015544864 ("Agreement"). The pricing in this Change Order Form will expire 30 Days from issue date. This Change Order is based on the terms and conditions of the agreement entered between the State of Nevada and Hewlett Packard Enterprise ("HPE") dated May 11, 2023, and otherwise known as the State of Nevada Participating State Contract Number 99SWC-NV23-16118.

Change Order Term

This Change Order is effective as of the last date of signature in the signature section below ("Effective Date") and will continue until the end of the last applicable System Term hereunder, plus any applicable extension period.

Reason for the Change

This Change Order is to add two Aruba Switches to County of Washoe's GreenLake production environment.

1 – SOLUTION PARAMETERS

Detail	Value or Description
Change Order Number:	CO04
Estimated Service Start Date	120 days from receipt of PO and this signed Change Order Form
Estimated Year 1 Contract Value for initial Purchase Order:	\$18,911.28
Delay Fee:	\$52.53
Installed/Request Capacity:	2 Switch
Reserved Capacity % ¹ :	100% of Requested Capacity & 2 Switch
Variable Capacity %:	N/A
Trigger Capacity %:	N/A
System Term – Term for each system deployed	60 months. Non-coterminous
Customer Name:	Quinn Korbolic
Customer Phone:	775-328-2552
Customer Email:	qkorbolic@washoecounty.gov
Delivery/Installation Address:	County of Washoe County Admin Complex Datacenter 1001 E. Ninth St. Reno, NV 89512
Annual Growth Rate assumption %	% see Table 3 of this Schedule
Unit of Measure (UoM)	Switch
How usage is measured	Fixed: For Systems provided as a fixed charge (e.g. an HPE provided Software product for use in the environment, a server or storage device) and are not metered (e.g., not dependent on usage of the Installed Capacity or other variable/quantifiable condition), the charge would be fixed per month irrespective of usage.

¹ Statements of Work executed prior to November 2020 reference Committed Capacity. For the avoidance of doubt, "Committed Capacity" equals "Reserved Capacity", which is the capacity HPE will initially invoice Customer each month.



Account Support Plan (ASP)	The ASM develops an ASP in conjunction with Customer's IT staff and documents the necessary combination of reactive and proactive support, devices, geographic coverage, and any other support aspects provided in the SOW. The ASP also details roles, responsibilities, contact information, change management and escalation procedures, and will be documented as part of the startup phase. coverage, and any other support aspects provided in the SOW.
Reactive and Proactive Support data sheets	HPE Tech Care during the System Term in accordance with the Tech Care data sheet located at: HPE Tech Care Data Sheet HU4A6A5 HPE Complete Care core features during the System Term in accordance with Tables 1 and 6, Core Features" of the Datacenter Care data sheet is located at: HPE Complete Care Data Sheet
System technical configuration details	Technical Configuration / BOMs to be provided in ASP

2 – ORDERING INFORMATION

If Customer issues purchase orders as a matter of business, Customer will promptly provide an acceptable purchase order (referring to the information required below) for HPE to begin to provide the Services. The value of such purchase order must cover the "Estimated Year 1 Contract Value" amount stated in Section 1.

If Customer does not issue purchase orders as a matter of business practice, Customer represents and warrants that:

- its signing of the completed Change Order authorizes HPE to begin to provide the Services,
- Customer will pay for the Services without the necessity of a purchase order, and
- Customer will not contest payment for the provision of Services due the fact that no purchase order was issued.

Customer's purchase order (if required) must reference the following HPE service-specific information:

- GL Change Order ID:** OPE-0020119589
- Description:** HPE GreenLake Services

3 – ADDITIONAL COMMENTS

Definitions:

Change Order: Written agreement to make changes and alterations to the scope of services outlined in the Customers main Agreement for HPE GreenLake Services.

Non-Coterminous: The Term of a System or System component added through a change order has its own end date and does not align with the Term of an existing System.



4 - PRICING

4.1 Consumption-Based Charges

4.1.1 Price Bands

The prices apply only for the Systems specified herein. Customer may order additional Systems subject to a mutually agreed change order. Pricing herein may be used for indicative purposes in pricing future change orders; however, final pricing will be as mutually agreed in such change order.

Prices are in **USD** and exclusive of applicable taxes (such as, sales, value-added tax (VAT), goods and services tax (GST), stamp duty, or similar taxes or fees including stamp duty).

- Customer must execute this Change Order CO04 to order Qty. 2 new Aruba switches.
- Once the new Aruba switches are installed and the Billing starts, the Billing for the existing switches from SOW (OPE-0015544864) being replaced will stop.
- HPE will waive the Early Termination Fee and remaining payments for the Qty. 2 existing switches being replaced and de-installed.
- Customer must return the old switches to HPEFS.

Original Price Band from SOW being replaced:

Configuration	Billing Tier	UoM	Band 1	
Compute	Switching	Switch	Volume	2
			Price	210.00

New Price Band replacing original Price Band:

Configuration	Billing Tier	UoM	Band 1	
HPE Aruba	TOR Switches	Switch	Volume	2
			Price	787.97

Note

UoM = Unit of Measure

Price is per unit per month

Prices displayed are in USD

4.1.2 Pricing Assumptions

HPE GreenLake Projected Growth:

Configuration	Billing Tier	UoM	Start Capacity	End of Y1	End of Y2	End of Y3	End of Y4	End of Y5
HPE Aruba	TOR Switches	Switch	2	2	2	2	2	2

4.1.3 Technical Configuration/Bill of Materials (BOM)

Note: A list of assets will be provided in the Account Support Plan (ASP).



5 – SIGNATURES

Hewlett Packard Enterprise

County of Washoe

Authorized signature:

Authorized signature:

Print name:

Print name:

Title:

Title:

Date:

Date:

Please sign this document and return to HPE at the following address accompanied by your purchase order if required. HPE will sign and return one copy to your attention.

Hewlett Packard Enterprise

Email: Chuck.Fazzino@hpe.com



6. Customer Readiness

The Customer shall be deemed ready for System Startup Services when the site readiness requirements set forth in this section are completed by the Customer and the Customer has provided to HPE, in writing, all the prerequisite information to enable delivery of System Startup Services. For multi-site deployments, Customer Readiness will be assessed per site as the sites are independent of each other.

Customer Readiness requirements

Site: County Admin Complex Datacenter

1001 E. Ninth St.

Reno, NV 89512

	Network	Power	Space	Resources
Requirements	Type, Qty, Transceivers	Nb of phases Power reqs PDU type	Number of Rack U's Number of racks, Rack size	Customer resources have been allocated and prioritized to support implementation requirements
Estimated Customer Readiness Date	8/31/2025			

